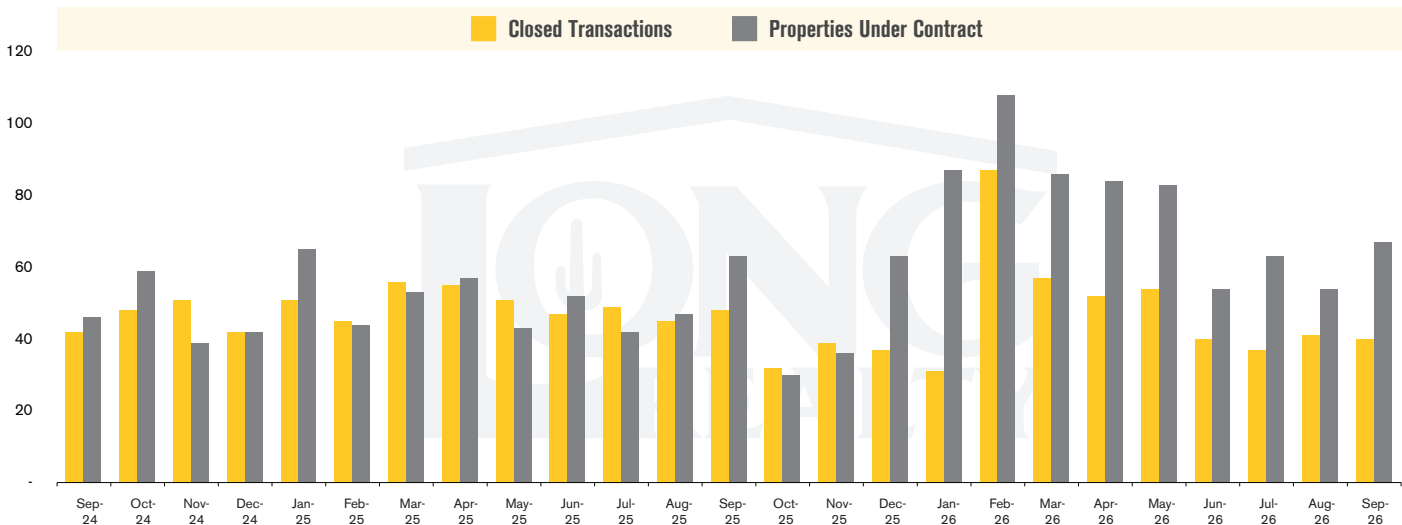
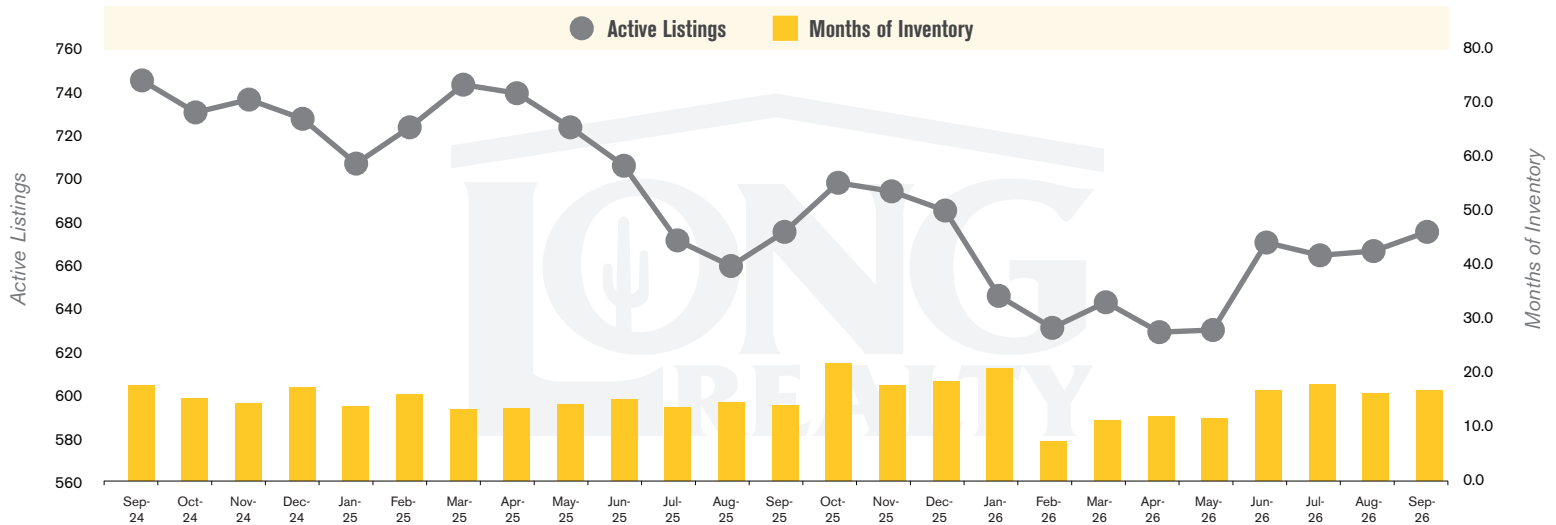


In the Tucson Lot and Land market, September 2026 active inventory was 677, virtually unchanged from September 2025. There were 40 closings in September 2026, a 17% decrease from September 2025. Year-to-date 2026 there were 439 closings, a 2% decrease from year-to-date 2025. Months of Inventory was 16.9, up from 14.1 in September 2025. Median price of sold lots was \$144,637 for the month of September 2026, up 17% from September 2025. The Tucson Lot and Land area had 67 new properties under contract in September 2026, up 6% from September 2025.

## CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT TUCSON LAND



## ACTIVE LISTINGS AND MONTHS OF INVENTORY TUCSON LAND



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Properties under contract and Home Sales data is based on information obtained from the MLSSAZ using TrendGraphix software.  
All data obtained 10/06/2026 is believed to be reliable, but not guaranteed.

# THE LAND REPORT

TUCSON | OCTOBER 2026

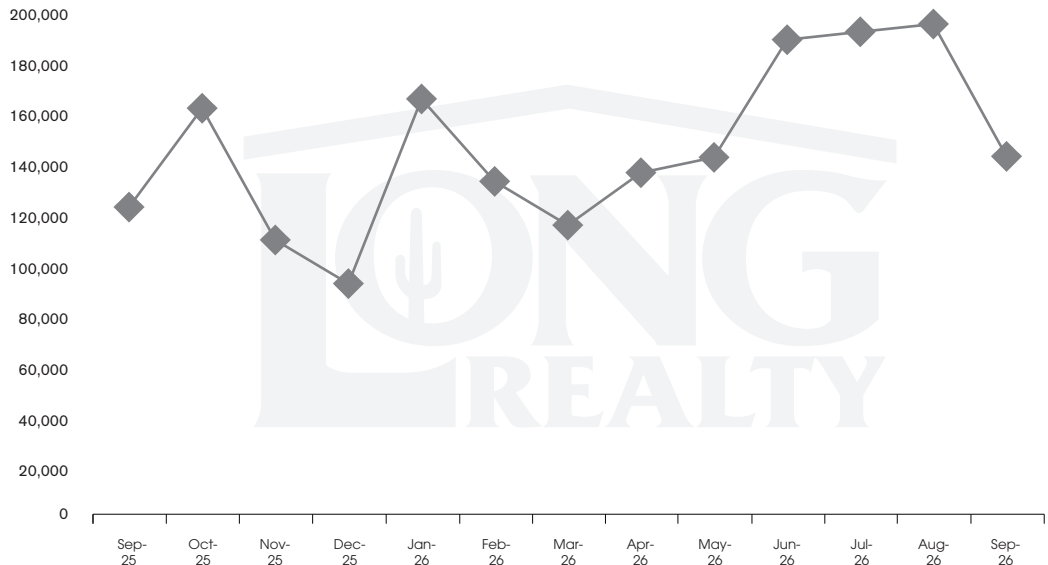


## MEDIAN SOLD PRICE

TUCSON LAND

**On average, homes sold this % of original list price.**

| Sep 2025     | Sep 2026     |
|--------------|--------------|
| <b>86.7%</b> | <b>84.7%</b> |



## MARKET SHARE

TUCSON LAND

**Long Realty leads the market in successful real estate sales.**

*Data Obtained 10/06/2026 from MLSSAZ using TrendGraphix software for all closed residential sales volume between 10/01/2025 – 09/30/2026 rounded to the nearest tenth of one percent and deemed to be correct.*

**LONG REALTY COMPANY**

**24.5%**

Realty Executives Arizona Territory

11.1%

Tierra Antigua Realty

9.9%

Omni Homes International

4.7%

Coldwell Banker Realty

3.7%

RE/MAX Portfolio Homes

3.3%



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**Long Realty Company**

*These statistics are based on information obtained from MLSSAZ and using TrendGraphix software on 10/06/2026. Information is believed to be reliable, but not guaranteed.*

## MARKET CONDITIONS BY PRICE BAND TUCSON LAND

|                        | Active Listings | Last 6 Months Closed Sales |           |           |           |           |           | Current Months of Inventory | Last 3 Month Trend Months of Inventory | Market Conditions |
|------------------------|-----------------|----------------------------|-----------|-----------|-----------|-----------|-----------|-----------------------------|----------------------------------------|-------------------|
|                        |                 | Apr-26                     | May-26    | Jun-26    | Jul-26    | Aug-26    | Sep-26    |                             |                                        |                   |
| \$1 - 49,999           | 86              | 6                          | 9         | 7         | 7         | 7         | 4         | 21.5                        | 13.8                                   | Buyer             |
| \$50,000 - 74,999      | 50              | 11                         | 7         | 3         | 4         | 7         | 5         | 10.0                        | 9.6                                    | Buyer             |
| \$75,000 - 99,999      | 72              | 8                          | 9         | 6         | 2         | 4         | 6         | 12.0                        | 19.1                                   | Buyer             |
| \$100,000 - 124,999    | 37              | 5                          | 4         | 4         | 2         | 5         | 7         | 5.3                         | 7.2                                    | Slightly Buyer    |
| \$125,000 - 149,999    | 50              | 5                          | 3         | 2         | 0         | 4         | 1         | 50.0                        | 27.8                                   | Buyer             |
| \$150,000 - 174,999    | 53              | 3                          | 7         | 3         | 8         | 4         | 5         | 10.6                        | 9.8                                    | Buyer             |
| \$175,000 - 199,999    | 42              | 1                          | 5         | 0         | 1         | 2         | 3         | 14.0                        | 20.8                                   | Buyer             |
| \$200,000 - 224,999    | 27              | 3                          | 2         | 2         | 2         | 2         | 3         | 9.0                         | 11.4                                   | Buyer             |
| \$225,000 - 249,999    | 29              | 1                          | 0         | 2         | 0         | 0         | 0         | n/a                         | n/a                                    | n/a               |
| \$250,000 - 274,999    | 20              | 4                          | 1         | 2         | 2         | 0         | 2         | 10.0                        | 13.8                                   | Buyer             |
| \$275,000 - 299,999    | 21              | 0                          | 1         | 2         | 1         | 0         | 0         | n/a                         | 72.0                                   | Buyer             |
| \$300,000 - 349,999    | 33              | 1                          | 2         | 1         | 0         | 0         | 0         | n/a                         | n/a                                    | n/a               |
| \$350,000 - 399,999    | 41              | 1                          | 0         | 1         | 1         | 0         | 1         | 41.0                        | 62.0                                   | Buyer             |
| \$400,000 - 499,999    | 37              | 2                          | 2         | 0         | 3         | 1         | 3         | 12.3                        | 15.6                                   | Buyer             |
| \$500,000 - 599,999    | 22              | 0                          | 2         | 2         | 3         | 1         | 0         | n/a                         | 18.3                                   | Buyer             |
| \$600,000 - 699,999    | 7               | 1                          | 0         | 2         | 0         | 0         | 0         | n/a                         | n/a                                    | n/a               |
| \$700,000 - 799,999    | 7               | 0                          | 0         | 0         | 1         | 0         | 0         | n/a                         | 26.0                                   | Buyer             |
| \$800,000 - 899,999    | 10              | 0                          | 0         | 1         | 0         | 1         | 0         | n/a                         | 27.0                                   | Buyer             |
| \$900,000 - 999,999    | 5               | 0                          | 0         | 0         | 0         | 1         | 0         | n/a                         | 16.0                                   | Buyer             |
| \$1,000,000 - and over | 28              | 0                          | 0         | 0         | 0         | 2         | 0         | n/a                         | 39.5                                   | Buyer             |
| <b>TOTAL</b>           | <b>677</b>      | <b>52</b>                  | <b>54</b> | <b>40</b> | <b>37</b> | <b>41</b> | <b>40</b> | <b>16.9</b>                 | <b>17.0</b>                            | <b>Buyer</b>      |



Seller's Market



Slight Seller's Market



Balanced Market



Slight Buyer's Market



Buyer's Market



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Statistics based on information obtained from MLSSAZ and using TrendGraphix software on 10/06/2026. 3 month trend in months of inventory is the average of closed sales and active listing data from 06/01/2026-08/31/2026. Information is believed to be reliable, but not guaranteed.