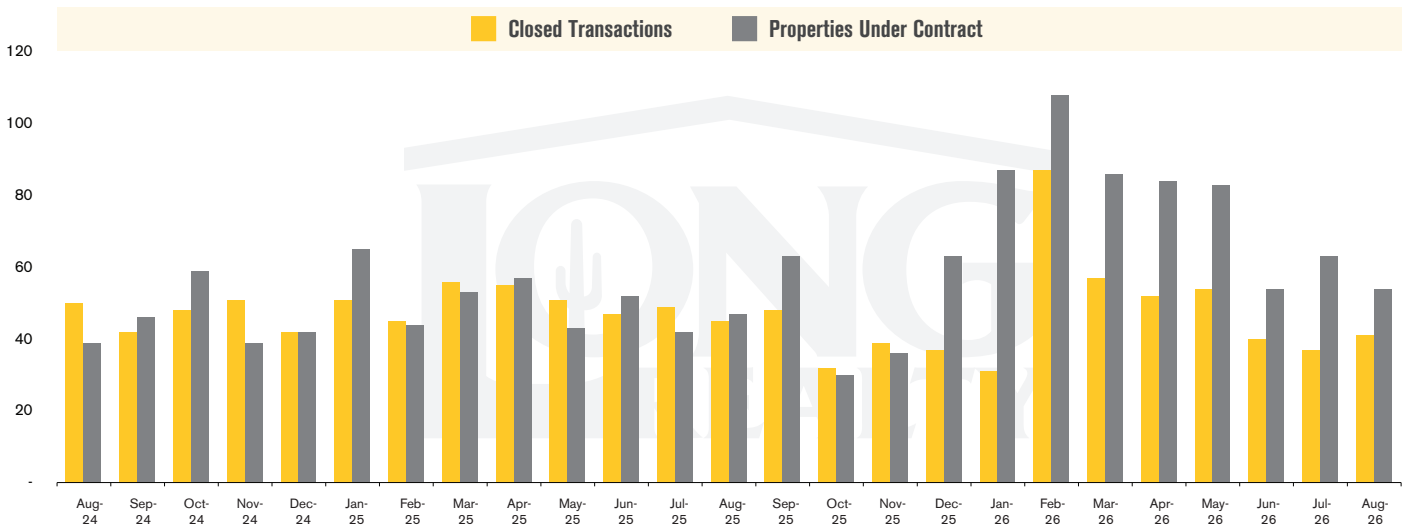
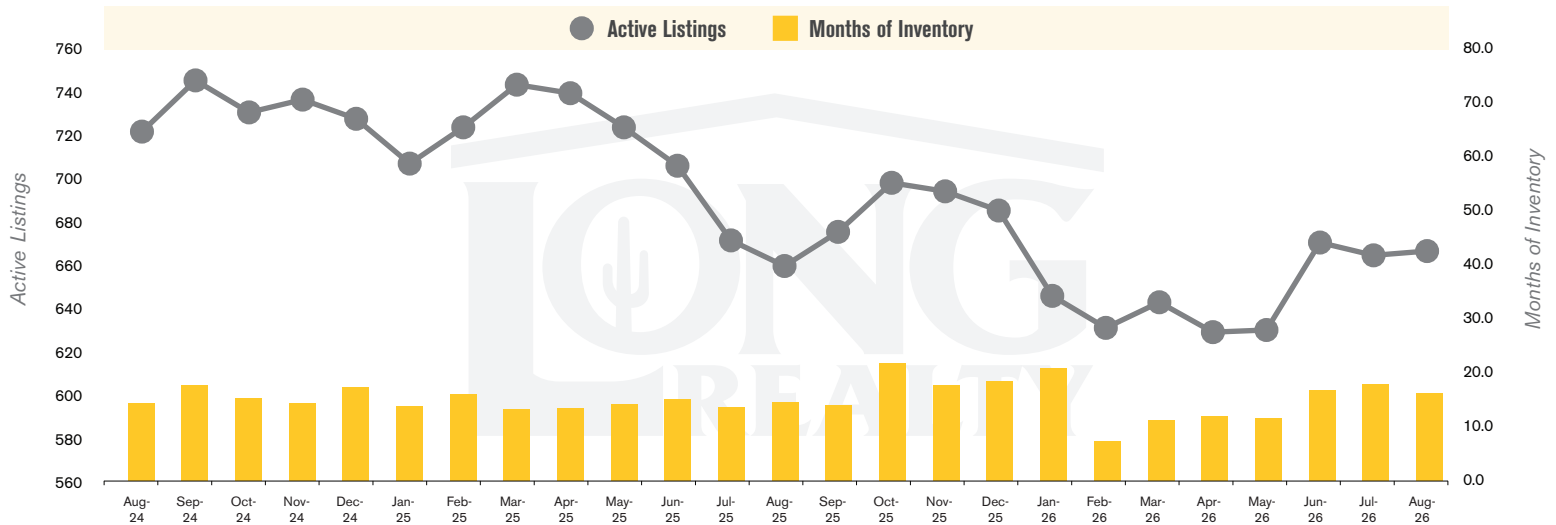


In the Tucson Lot and Land market, August 2026 active inventory was 668, a 1% increase from August 2025. There were 41 closings in August 2026, a 9% decrease from August 2025. Year-to-date 2026 there were 399 closings, virtually unchanged from year-to-date 2025. Months of Inventory was 16.3, up from 14.7 in August 2025. Median price of sold lots was \$198,366 for the month of August 2026, up 46% from August 2025. The Tucson Lot and Land area had 54 new properties under contract in August 2026, up 15% from August 2025.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT TUCSON LAND



ACTIVE LISTINGS AND MONTHS OF INVENTORY TUCSON LAND



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Long Realty Company

Properties under contract and Home Sales data is based on information obtained from the MLSSAZ using TrendGraphix software.
All data obtained 09/08/2026 is believed to be reliable, but not guaranteed.

THE LAND REPORT

TUCSON | SEPTEMBER 2026



MEDIAN SOLD PRICE

TUCSON LAND

On average, homes sold this % of original list price.

Aug 2025	Aug 2026
80.7%	88.3%



MARKET SHARE

TUCSON LAND

Long Realty leads the market in successful real estate sales.

Data Obtained 09/08/2026 from MLSSAZ using TrendGraphix software for all closed residential sales volume between 09/01/2025 – 08/31/2026 rounded to the nearest tenth of one percent and deemed to be correct.

LONG REALTY COMPANY

24.6%

Realty Executives Arizona Territory

11.1%

Tierra Antigua Realty

10.9%

Omni Homes International

4.3%

Coldwell Banker Realty

3.7%

RE/MAX Portfolio Homes

3.4%



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These statistics are based on information obtained from MLSSAZ and using TrendGraphix software on 09/08/2026. Information is believed to be reliable, but not guaranteed.

MARKET CONDITIONS BY PRICE BAND TUCSON LAND

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Mar-26	Apr-26	May-26	Jun-26	Jul-26	Aug-26			
\$1 - 49,999	85	9	6	9	7	7	7	12.1	11.5	Buyer
\$50,000 - 74,999	50	10	11	7	3	4	7	7.1	10.9	Buyer
\$75,000 - 99,999	75	6	8	9	6	2	4	18.8	20.2	Buyer
\$100,000 - 124,999	36	7	5	4	4	2	5	7.2	8.9	Buyer
\$125,000 - 149,999	44	4	5	3	2	0	4	11.0	22.2	Buyer
\$150,000 - 174,999	57	5	3	7	3	8	4	14.3	11.2	Buyer
\$175,000 - 199,999	41	2	1	5	0	1	2	20.5	41.3	Buyer
\$200,000 - 224,999	28	4	3	2	2	2	2	14.0	13.7	Buyer
\$225,000 - 249,999	28	5	1	0	2	0	0	n/a	43.5	Buyer
\$250,000 - 274,999	19	0	4	1	2	2	0	n/a	13.5	Buyer
\$275,000 - 299,999	24	2	0	1	2	1	0	n/a	26.0	Buyer
\$300,000 - 349,999	26	1	1	2	1	0	0	n/a	74.0	Buyer
\$350,000 - 399,999	42	1	1	0	1	1	0	n/a	61.0	Buyer
\$400,000 - 499,999	37	0	2	2	0	3	1	37.0	25.5	Buyer
\$500,000 - 599,999	25	0	0	2	2	3	1	25.0	12.3	Buyer
\$600,000 - 699,999	5	0	1	0	2	0	0	n/a	9.0	Buyer
\$700,000 - 799,999	9	0	0	0	0	1	0	n/a	28.0	Buyer
\$800,000 - 899,999	8	0	0	0	1	0	1	8.0	13.0	Buyer
\$900,000 - 999,999	5	0	0	0	0	0	1	5.0	20.0	Buyer
\$1,000,000 - and over	24	1	0	0	0	0	2	12.0	41.0	Buyer
TOTAL	668	57	52	54	40	37	41	16.3	17.0	Buyer



Seller's Market



Slight Seller's Market



Balanced Market



Slight Buyer's Market



Buyer's Market



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Statistics based on information obtained from MLSSAZ and using TrendGraphix software on 09/08/2026. 3 month trend in months of inventory is the average of closed sales and active listing data from 06/01/2026-08/31/2026. Information is believed to be reliable, but not guaranteed.