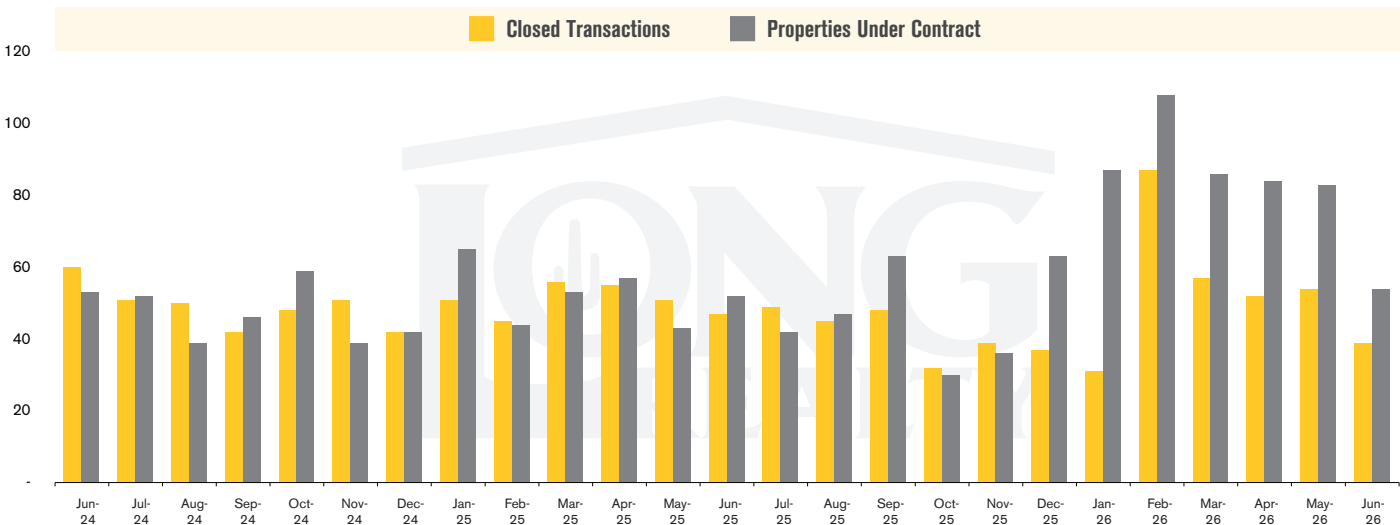
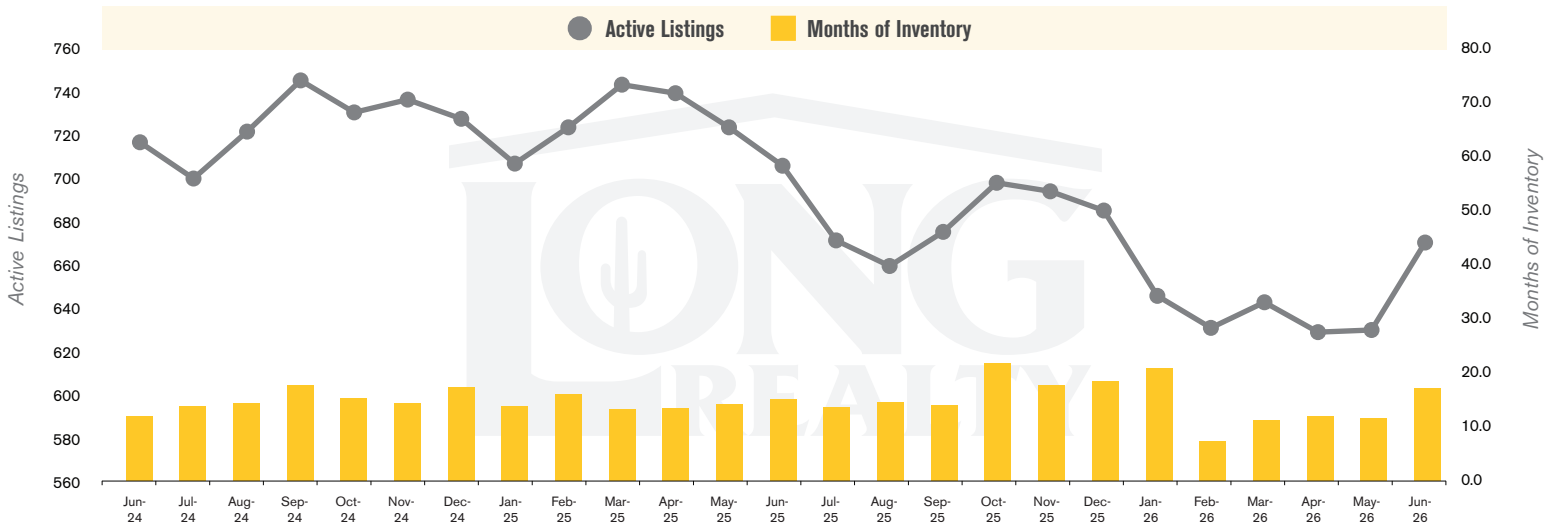


In the Tucson Lot and Land market, June 2026 active inventory was 672, a 5% decrease from June 2025. There were 39 closings in June 2026, a 17% decrease from June 2025. Year-to-date 2026 there were 320 closings, a 5% increase from year-to-date 2025. Months of Inventory was 17.2, up from 15.1 in June 2025. Median price of sold lots was \$197,262 for the month of June 2026, up 51% from June 2025. The Tucson Lot and Land area had 54 new properties under contract in June 2026, up 4% from June 2025.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT TUCSON LAND



ACTIVE LISTINGS AND MONTHS OF INVENTORY TUCSON LAND



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Long Realty Company

Properties under contract and Home Sales data is based on information obtained from the MLSSAZ using TrendGraphix software.
All data obtained 07/07/2026 is believed to be reliable, but not guaranteed.

THE LAND REPORT

TUCSON | JULY 2026

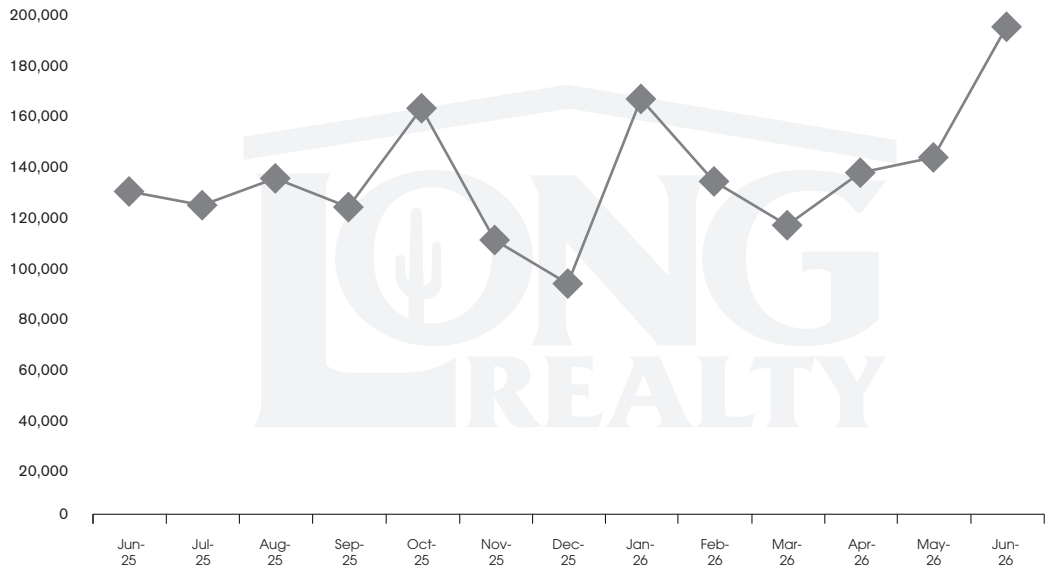


MEDIAN SOLD PRICE

TUCSON LAND

On average, homes sold this % of original list price.

Jun 2025	Jun 2026
91.1%	87.9%



MARKET SHARE

TUCSON LAND

Long Realty leads the market in successful real estate sales.

Data Obtained 07/07/2026 from MLSSAZ using TrendGraphix software for all closed residential sales volume between 07/01/2025 – 06/30/2026 rounded to the nearest tenth of one percent and deemed to be correct.

LONG REALTY COMPANY

24.1%

Tierra Antigua Realty

12.3%

Realty Executives Arizona Territory

7.1%

Omni Homes International

6.2%

Coldwell Banker Realty

3.7%

RE/MAX Portfolio Homes

3.4%



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These statistics are based on information obtained from MLSSAZ and using TrendGraphix software on 07/07/2026. Information is believed to be reliable, but not guaranteed.

MARKET CONDITIONS BY PRICE BAND TUCSON LAND

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26			
\$1 - 49,999	79	3	10	9	6	9	7	11.3	9.8	Buyer
\$50,000 - 74,999	50	3	11	10	11	7	3	16.7	6.7	Slightly Buyer
\$75,000 - 99,999	85	5	13	6	8	9	5	17.0	10.6	Buyer
\$100,000 - 124,999	34	3	9	7	5	4	4	8.5	8.1	Slightly Buyer
\$125,000 - 149,999	44	2	20	4	5	3	2	22.0	14.1	Buyer
\$150,000 - 174,999	54	2	4	5	3	7	3	18.0	11.7	Buyer
\$175,000 - 199,999	41	2	2	2	1	5	0	n/a	20.0	Buyer
\$200,000 - 224,999	29	2	5	4	3	2	2	14.5	10.9	Buyer
\$225,000 - 249,999	28	1	2	5	1	0	2	14.0	29.7	Buyer
\$250,000 - 274,999	19	3	1	0	4	1	2	9.5	7.0	Slightly Buyer
\$275,000 - 299,999	27	0	1	2	0	1	2	13.5	26.0	Buyer
\$300,000 - 349,999	24	0	3	1	1	2	1	24.0	18.3	Buyer
\$350,000 - 399,999	39	1	2	1	1	0	1	39.0	58.5	Buyer
\$400,000 - 499,999	30	2	1	0	2	2	0	n/a	21.3	Buyer
\$500,000 - 599,999	23	0	2	0	0	2	2	11.5	16.0	Buyer
\$600,000 - 699,999	8	0	0	0	1	0	2	4.0	8.7	Buyer
\$700,000 - 799,999	9	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	9	0	0	0	0	0	1	9.0	26.0	Buyer
\$900,000 - 999,999	9	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	31	2	1	1	0	0	0	n/a	n/a	n/a
TOTAL	672	31	87	57	52	54	39	17.2	13.3	Buyer



Seller's Market



Slight Seller's Market



Balanced Market



Slight Buyer's Market



Buyer's Market



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Statistics based on information obtained from MLSSAZ and using TrendGraphix software on 07/07/2026. 3 month trend in months of inventory is the average of closed sales and active listing data from 04/01/2026-06/30/2026. Information is believed to be reliable, but not guaranteed.